

The Agriculture Financing Initiative



An impact investment facility in sustainable agriculture and forestry, created in 2018



100% financed by the European Union



Supporting smallholders on their path to commercial & sustainable farming



In developing countries (OECD DAC)



Aiming to unlock, accelerate and leverage investments



Throughout the entire agriculture value chair



AgriFI is one of the EU blended finance instruments aiming to invest in sustainable private entities active in the agriculture sector.







AgriFI is managed by EDFI MC, on behalf of the 15 European bilateral development finance institutions.







A world where smallholders are included in the value chain and make a fair living out of agriculture, while preserving natural resources.



Our mission

Build sustainable and inclusive agribusinesses & contribute to improve smallholders' livelihood.

Investing through 3 targeted types of investees to reach out to smallholders





SMEs

High potential SMEs reinforcing the agri value chain (production/ aggregation/ processing/ distribution) with strong smallholder inclusiveness



Financial Institutions

Financial institutions
(e.g. MFIs) providing
services aiming to
improve
smallholders'
financial inclusion



Impact funds

Funds enabling to target lower maturity investees in which AgriFl would not invest directly (e.g. producer organisations, rural MFIs, ...)





Our mandates

Global window

Size: **€ 40 m** Start: Dec 2017 Period: 15 Y

Scope:
Focus to provide
medium- to long-term
financing for private
sector enterprises
active in the agri-food
value chain across the
OECD DAC.

Nexus Windows

new facilities in 2023

Ghana



Size: **€ 10 m** Start: Jan 2021 Period: 12 Y

Scope: Focus on Northern regions and 7 high potential value chains (cashew, groundnut, mango, rice, sorghum, soya and vegetables).

Sri Lanka



Size: **€ 8 m** Start: Dec 2021 Period: 12 Y

Scope: Focus on supporting organic farming and agri businesses providing post-harvest losses solutions

African, Caribbean, and Pacific (ACP)



Scope: African, Caribbean and Pacific countries. Focus on food security and 10 high potential value chains (sugar cane, dairy, cashew, coffee, cocoa...)

Tanzania



Size: **€ 12 m** Start: Dec 2021 Period: 12 Y

Scope: Focus on livelihood improvement of farmers producing tea, coffee and horticulture (fruits, vegetables, spices, herbs and seeds)

Nigeria



Togo









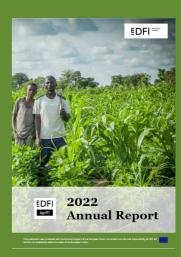
Our offering

- Tickets size: 0.5 to 5 m€ investments*
- Medium-long term tenor: 5 10+ years (min. 3)
- Flexible instruments: junior/senior debt, quasi-equity, equity
- Sectors: agricultural and forestry value chain
- Additionality & catalyst role: additional to other market players and catalysing additional investments
- Flexible commercial terms (e.g. local currency, grace period,...)
- Ad hoc technical assistance support, for EDFI AgriFI investees

*EDFI AgriFI does not provide grant funding

Main investment criteria

- AgriFI is designed to provide financing solutions **to young companies**. Its patient capital approach is meant to supply them with the necessary financial resources until they become eligible to the private sector.
- AgriFl will not compete with other funders but seeks to **collaborate with** and complement others.
- Funding must lead to an increase in the value-added, production and incomes of smallholder farmers
- Funding will only be directed towards those projects capable of achieving **financial viability**.
- Applicants must have the skills and capacity to provide a measurable and clear reporting to AgriFl.
- The project must take place in a low and lower middle income country, depending on the regional scope of each Window.
- Project proposals may be submitted **directly** by MSMEs or coinvestors.
- Eligible companies should have a credible 2-3 years operational track-record.
- Applicants should meet **Environmental & Social standards**, including the IFC Performance Standards.



Read the EDFI AgriFl 2022 Annual Report



<u>agrifi@edfimc.eu</u>



www.edfimc.eu www.agrifi.eu