

# Good Nature Agro

July 2023



## Project overview

Good Nature Agro (GNA) is a Zambian social enterprise working with smallholders to move them out of poverty. The firm works with ~30,000 smallholders to produce seeds (to be replanted and not directly consumed) and commodity (to be eaten or processed) for 4 different legumes: groundnut, cowpea, soybean, beans, (all varieties are open pollinated). Its focus on legumes creates long-term positive change for soils and increases access to more nutritious food, and smallholders benefit from guaranteed sales contract, training, inputs package, financing and access to markets.

## Funding objective

EDFI AgriFI will invest a total of USD 3 million. The financing will allow GNA to build a new factory focused on legumes commodity in Lusaka and to increase its production and R&D capacity for seeds in its historical headquarters of Chipata in Eastern Zambia.

## Investment rationale

- Positive impact on soil fertility and on crop rotation: legumes increase fertility by bringing nitrogen to the soil and are resilient against climate change;
- Impact on food security: legumes are rich in protein, nutrients and vitamins;
- Local value chain with more than 30,000 smallholders impacted and creation of jobs.

EDFI [AgriFI](#), the EU Agriculture Financing Initiative, is an impact investment facility funded by the European Union, with a mandate to unlock, accelerate and leverage sustainable investments in medium, small and micro agri-enterprises (MSME) that operate in developing countries, with a specific focus on smallholder's inclusiveness. AgriFI is managed by [EDFI Management Company](#) on behalf of the 15 European Development Finance Institutions (DFI).

## AT A GLANCE

- **Investment/Project:**  
Good Nature Agro Products Ltd
- **Total AgriFI financing:**  
USD 3m (EUR 2.71)
- **Financial instrument:**  
Senior unsecured loan
- **Region:** Africa
- **Country:** Zambia
- **Sector:** Legumes (seeds and commodity).
- **Allocation:** ACP Regional Window

## ENVIRONMENTAL & SOCIAL ASSESSMENT

E&S risk category is medium high, B+, based on general limited potential adverse social or environmental impacts that are mainly site specific and can be mitigated by normal industry practices. The relevant IFC Performance Standards are PS1 to 6 (Management, Labour, Resource Efficiency, Community, Land Acquisition and Biodiversity).

PS 7 and 8 (Indigenous People and Cultural Heritage) are not applicable.

E&S risks will be mitigated by the implementation of an Environmental and Social Action Plan.

<https://goodnatureagro.com/>