



## Project overview

NBS is a Malawian commercial bank offering banking and insurance products and services to individuals, SME's and corporates throughout Malawi. It pursues a customer-centric approach through digitalization and a diversified customer base. Following a strategic redirection, NBS aims to become the prime lender to the food and agriculture segment in Malawi.

## Funding objective

AgriFI will provide an unsecured loan of up to USD 5 million. The financing aims to support NBS in developing its food & agri strategy by extending long-term credit to clients in selected value chains, including smallholder farmer organizations. The USD facility will allow exporting companies of agricultural produce to mitigate their exchange rate risk by having both revenues and debt repayments in the same currency.

## Investment rationale

Agriculture is of high importance for the Malawi economy as well as the rural population. Assisting NBS in its strategy to finance this sector will allow the country to diversify away from tobacco exports and have a demonstrative effect for the local financial sector, with the potential to catalyze additional financing to impactful agriculture value chains.

## AT A GLANCE

- **Investment/Project:**  
NBS Bank Plc
- **Total AgriFI financing:**  
USD 5m
- **Financial instrument:**  
Debt
- **Region:** Africa
- **Countries:** Malawi
- **Sector:** Agriculture
- **Allocation:** ACP Regional Window

## ENVIRONMENTAL & SOCIAL ASSESSMENT

Based on Environmental and Social (E&S) risks/impacts the E&S risk category is **B**.

The E&S risks and impacts associated with this project are limited, site-specific, and can be readily addressed through generally accepted mitigation measures described in an E&S action plan. IFC PS 1 to 4 are triggered: key E&S challenges stem from NBS' implementation of their ESMS, which is still in its early stages, and NBS' ongoing journey towards adopting industry best practices in this regard.

[www.nbs.mw/](http://www.nbs.mw/)