

INVESTMENT FINAL DISCLOSURE

Good Nature Agro

Project overview

Good Nature Agro Products Ltd (GNA), is a Zambian social enterprise producing both commodity and seed crops, including beans, soybeans, groundnuts, and cowpea. These crops are primarily grown for the Zambian market, where GNA provides farmers with access to certified legume seed varieties. Good Nature Agro currently operates in 51 districts across all 10 provinces of Zambia. The company employs over 200 staff and works in close partnership with more than 30,000 smallholder farmers.

For its commodity crops, GNA also serves regional markets beyond Zambia. The company supplies processors across the region with essential legumes used in products such as peanut butter, cooking oil, soy chunks, canned beans, and confectionery items.

In addition to its processing facility in Chipata, Good Nature Agro has established a multi-seed and commodity grading line at the Lusaka South Multi-Facility Economic Zone. This facility is dedicated to the export of processed beans and groundnuts to the SADC region.

Funding objective

This follow-on investment of USD 2m builds on AgriFI's initial USD 3 million commitment to GNA, signed in July 2023 and (partially) disbursed in December 2023, which supported the expansion of the company's legumes processing capacity.

The proceeds of the new loan will be used as working capital to finance crop buy-back from smallholder farmers, enabling GNA to supply its newly installed groundnut and multi-grain processing lines.

Investment rationale

GNA's focus on legumes creates long-term positive change for soils and increases access to more nutritious food. At the same time, smallholders benefit from guaranteed sales contracts, training, inputs package, financing and access to markets.



EDFI [AgriFI](#), the EU Agriculture Financing Initiative, is an impact investment facility funded by the European Union, with a mandate to unlock, accelerate and leverage sustainable investments in medium, small and micro agri-enterprises (MSME) that operate in developing countries, with a specific focus on smallholder's inclusiveness. AgriFI is managed by [EDFI Management Company](#) on behalf of the 15 European Development Finance Institutions (DFI)

Date: Dec 2025

At a glance

Investment/Project: Good Nature Agro
Total AgriFI financing: USD 2m
Financial instrument: Term loan
Status: Contracted
Region: Africa
Countries: Zambia
Sector: Agriculture
Allocation: ACP regional facility

Environmental & social assessment

Based on Environmental and Social (E&S) risks/impacts the E&S risk category is B+.

The E&S risk and impacts associated with this project are limited, site-specific, and can be readily addressed through generally accepted mitigation measures.

<https://goodnatureagro.com/>